



Kristin Henaghan and Julie Ryan
CLASSIC TILE & STONE

Walking into Classic Tile and Stone is a like walking into a gallery. “That was our vision,” says Kristin, co-owner with her sister Julie. Having worked in the tile and stone business for many years, when it came time to open their own store Kristin and Julie knew exactly what they wanted. “We wanted clients to come into our showroom and not only feel welcomed but also get a great sense of our product and what we do,” says Kristin. Our products cover everything from interior floors & walls to exterior pools & patios.

“Clients don’t always have a plan or idea of what they want. They come to us looking for assistance in pulling their spaces together. We can work from rough measurements supplied by clients to formal blueprints from their architects. We also offer in house consultations as part of our service,” says Kristin. Kristin and Julie work with all budget levels while offering expert design advice and ensuring their customers that their projects will be unique. “No two projects are alike,” says Kristin. “In this economy it is most important that we work within our client’s budgets yet figure out how to give them the custom look everyone looks for. It is all about knowing how to combine products so that each and every job looks like a splurge” adds Julie.

The end result is that clients get a look tailored for their needs without a huge price tag. “Having to make tile & stone selections can be an overwhelming process. Our job is to simplify and make it easy for our clients.” says Julie. Julie and Kristin have inspired confidence in their clients and are often given “free rein” with projects. “We love that,” comments Julie, “it really allows us to be creative.”

Kristin and Julie enjoy working with each other but they also work with a variety of designers and contractors in the area. “Our clients, whether they are designers, contractors or homeowners love that they can get a great selection of tile, stone and glass as well as personalized service and product expertise all at an extremely competitive price” says Kristin proudly.

“We really have a passion for what we do. Our goal is and has always been to create long term relationships. We are honored to be part of creating the beautiful homes of our clients’. We don’t opt for the ordinary which makes our job fun and makes our clients happy. They love the end result.” says Julie emphatically.



Classic
Tile & Stone, Inc.



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